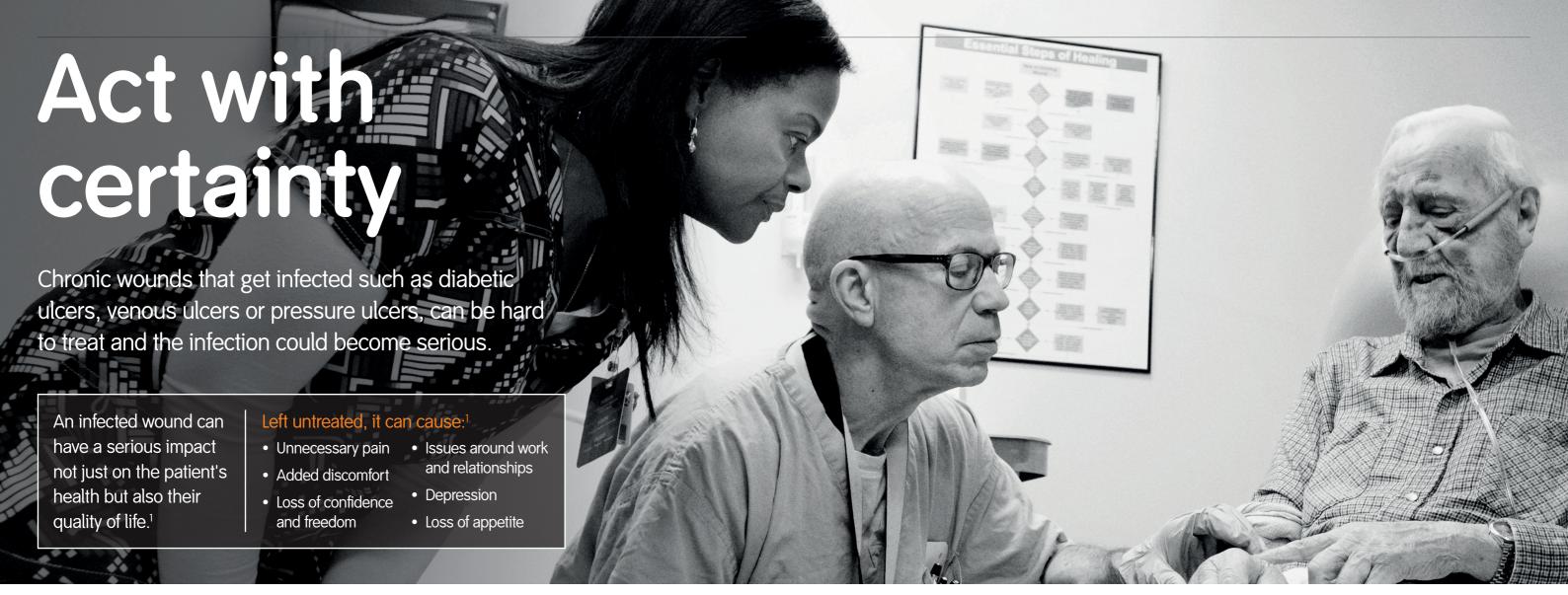


Supporting healthcare professionals

www.closertozero.com



# Infected wounds can be a burden to healthcare systems

Estimated cost £5,400

### Managing a wound

Estimated chronic wound treatment cost per patient to the NHS.<sup>1</sup>



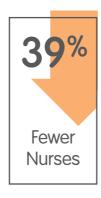
#### Infection

It's estimated that around 50% of chronic wounds can be infected at any one time.<sup>3</sup>



#### Yearly issue

Every year, there are approximately 200,000 chronic wounds in the UK.



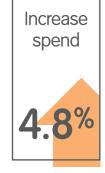
#### **Nursing numbers**

The number of district nurses in the UK fell by 39% between 2002 and 2012.<sup>2</sup>



### Right product, right time, right wound

A UK audit found that antimicrobial products were used to treat 19% of wounds when only 7.4% were reported as infected, suggesting a level of unnecessary usage.<sup>2</sup>



### Appropriate spend on silver

In the 6 months from June to November 2016, the UK spend on silver antimicrobials has increased by 4.8% (compared to the previous 6 months).<sup>4</sup>

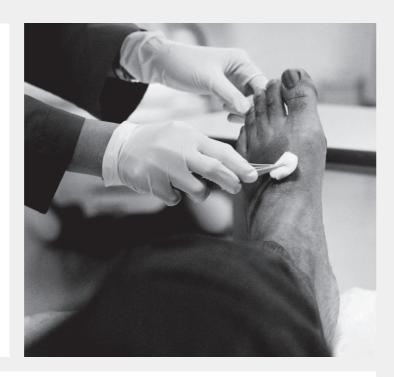
# Use the right antimicrobial dressing at the right time

Act with certainty when a wound is critically colonised. We understand your priority is to prevent the infection from spreading and becoming systemic.

#### What's the risk of localised infection?

Seriously infected wounds can prolong patient suffering – and can be life-threatening if not treated quickly.<sup>2</sup>

Without the appropriate treatment the cost of woundcare can rise very fast – particularly if the patient is admitted to hospital.<sup>2</sup>



#### Act with certainty on localised infection<sup>1</sup>

Contamination Colonisation

Observation: Bioburden is not causing clinical problems<sup>1</sup>



Action: As soon as localised infection is identified use an effective antimicrobial dressing with sustained action that works fast<sup>1</sup>

Reaction: Systemic antibiotics and topical antimicrobials indicated<sup>1</sup>



### The International Consensus 2012 recommends<sup>1</sup>

- Using antimicrobial dressings for two weeks initially
- **Discontinue** the antimicrobial dressing if there are no longer clinical signs of infection and the wound is healing or no improvement is seen within two weeks
- Continue with the antimicrobial dressing if there is improvement in the wound but continuing signs of infection



Expert international consensus recommends using a powerful silver dressing for two weeks to combat localised infection.<sup>1</sup>

# Act with certainty choosing ACTICOAT dressings for reliable efficacy



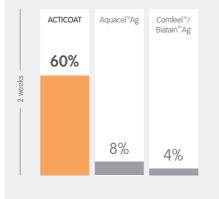
#### Fast acting

Kills bacteria in as little as 30 minutes (in vitro)<sup>1,2,3,4</sup>

#### In a clinical trial:

ACTICOAT dressing was shown to eliminate all signs and symptoms of infection in 60% of wounds within two weeks.<sup>5</sup>

% of wounds with no clinical signs of local infection after 2 weeks





### Broad spectrum efficacy

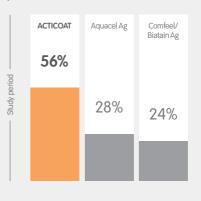
Effective against more than 150 pathogens:

Including gram positive bacteria, gram negative bacteria, yeasts and fungal wound pathogens (in vitro)!<sup>2,7,8,10,11,18</sup>

#### In a clinical trial:

Patients treated with ACTICOAT dressing were nearly three times more likely to heal during the study than patients treated with other silver dressings.<sup>5</sup>

% of wounds healed in the study period of 8 weeks





### Sustained release of silver

ACTICOAT 7
ACTICOAT Flex 7

Keeps on working for up to 7 days<sup>6,7,8,19</sup>

ACTICOAT Flex 3

Keeps on working for up to 3 days<sup>9,10,11,20</sup>

From a patient perspective, fewer dressing changes reduces stress and trauma. Limiting disturbance to the wound can also lead to faster healing.<sup>12</sup>

### ACTICOAT dressing makes a difference to your patient's wounds

- Less bacterial burden in the wound<sup>14</sup>
- Minimises progression of wound invasion<sup>15</sup>
- Faster reduction of clinical signs of infection<sup>5</sup>
- Less risk of resistance than other silver dressings<sup>16</sup>
- Proven to provide an efficient barrier against MRSA (in vitro)<sup>17</sup>



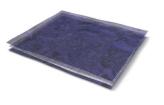
ACTICOAT dressings used early as part of an infection management protocol, may reduce progression to more systemic infection.<sup>13</sup>

1. Wright et al [1998]. Wound management in an era of increasing bacterial antibiotic resistance: A role for topical silver treatment, American Journal of Infection Control: 26(6):572-577. 2. Wright et al [1998] 'Efficacy of topical silver against fungal burn wound pathogens', American Journal of Infection Control [1999]; 27(4): 344-350. 3. Driffield, K, ACTICOAT Flex 3 has antimicrobial activity in 30 minutes, Data on file 0810018, Smith & Nephew. 4. Driffield, K, ACTICOAT Flex 7 has antimicrobial activity in 30 minutes, Data on file 0810018, Smith & Nephew. 5. Gago et al (2008) A comparison of Three Silver - containing Dressings in in the Treatment of Infected, Chronic Wounds 20(10): 273-278. 6. Westaim Report Ref. #010322 'Seven Day Efficacy of ACTICOAT Flex 7 desirsts a broad Spectrum of wound pathogens, Data on file 0810012, Smith & Nephew. 9. Mestaim Report Ref. #971030 'The Antimicrobial activity of Vestaim's ACTICOAT Flex 8 againsts a Broad Spectrum of Wound Pathogens, Data on file ofference as a Broad Spectrum of Wound Pathogens on Fle reference 0810016. 11. Driffield, K, Antimicrobial Activity of ACTICOAT Flex 9 againsts a Broad Spectrum of Wound Pathogens, Data on File reference 0810016. 11. Driffield, K, Antimicrobial Activity of ACTICOAT Flex 9 against a Broad Spectrum of Wound Pathogens, Data on File reference 0810016. 11. Driffield, K, Antimicrobial Activity of ACTICOAT Flex 9 against a Broad Spectrum of Wound Pathogens, Data on File reference 0810016. 11. Driffield, K, Antimicrobial Activity of ACTICOAT Flex 9 against a Broad Spectrum of Wound Pathogens, Data on File reference 0810016. 11. Driffield, K, Antimicrobial Activity of ACTICOAT Flex 7 against a Broad Spectrum of Wound Pathogens, Data on File Reference 0810016. 11. Driffield, K, Antimicrobial Activity of ACTICOAT Flex 7 against 11. Driffield, K, Antimicrobial Activity of ACTICOAT Flex 7 against 11. Driffield, K, Antimicrobial Activity of ACTICOAT Flex 7 against 11. Driffield, K, Antimicrobial Activity of ACTICOAT Flex 7 against 11. Drif

# **ACTICOAT**\* dressings can save on costs and nursing time<sup>1</sup>









ACTICOAT Flex 3

**ACTICOAT Flex 7** 

ACTICOAT

**ACTICOAT 7** 

50% Less



The expected cost per healed wound was 50% less with the ACTICOAT dressing than with Comfeel™/Biatain™Ag or Aquacel™Ag.¹²



### Save on the length of treatment

Wounds heal faster with ACTICOAT dressings.<sup>2</sup>

Average number of weeks to resolution of infection

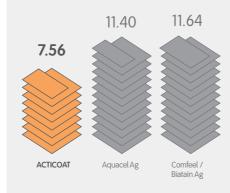




### Save on dressing changes

Health care professionals required fewer dressings to eliminate clinical signs of infection with ACTICOAT dressings.<sup>2</sup>

Average number of dressings used to eliminate clinical signs of infection



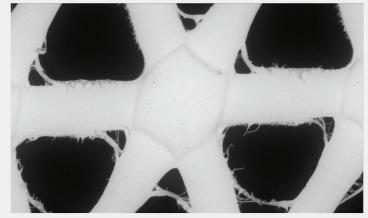


### Save on nursing time

High wet tensile strength ensures the ACTICOAT Flex range can be removed easily in one piece<sup>4</sup>, and without causing trauma to the wound bed<sup>3,5</sup> – this could help make dressing changes faster and easier for nurses and patients.

I need to control costs and staff time without compromising patient care.

## Use a fast, effective bactericidal antimicrobial





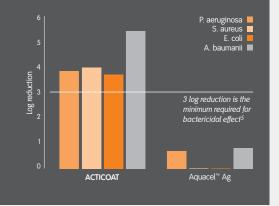
CTICOAT's continuous coating of silver – 140 x magnification.<sup>19</sup>

Less dense coating of silver – 140 x magnification <sup>19</sup>

### The power of nanocrystalline silver

ACTICOAT° has a unique nanocrystalline structure<sup>1</sup> with a high surface area of silver – enabling more bactericidal silver<sup>7</sup> to come into contact with wound fluid.

ACTICOAT delivers enough silver, quickly, to sustain the concentration of Ag+ needed to be bactericidal.<sup>6</sup> Low dose silver dressings run the risk of becoming inactive as the silver binds to other wound fluid components, leaving little to no available Ag+ to kill bacteria Increasing the risk of wound infection.<sup>12</sup>



#### Fast acting 1,2,3,4

Releases silver into the wound 14,15,16,18

Sustained action up to 3 or 7 days 9,10,13,14,15,16,17

### Unique technology

Our ACTICOAT range of dressings starts killing bacteria in as little as 30 minutes. 1,2,3,4

With a sustained action of up to seven days for ACTICOAT 7 and ACTICOAT Flex 7 dressings<sup>9,10,13,15</sup>, and up to 3 days for ACTICOAT and ACTICOAT Flex 3,<sup>14,16,17</sup>



1. Wright et al. (1998) 'Efficacy of topical silver against fungal burn wound pathogens', American Journal of Infection Control; 27(4); 344-350 2. Wright et al (1998) 'Wound management in an era of increasing bacterial antibiotic resistance: A role for topical silver treatment', American Journal of Infection Control; 26(6):572-577. 3. Driffield, K, ACTICOAT Flex 7 has antimicrobial activity in 30 minutes, Data on file 0810014, Smith & Nephew. 4. Driffield, K, ACTICOAT Flex 3 has antimicrobial activity in 30 minutes, Data on file 0810018, Smith & Nephew. 5. Smith, D; An in vitro assessment of the bacterial log reduction properties induced by a range of ACTICOAT and competitor silver-containing wound management dressings, Data on File 0800705, Smith & Nephew. 6. Woodmansey (2006) A visual demonstration of the antimicrobial activity of silver-based dressings against key pathogenic bacteria using confocal lasers acaning microscopy. 7. West P and Gunning P (2006) Visualisation of silver levels in 2 silver leve

### ACTICOAT<sup>\$</sup> dressing codes

| Dressing        | Ordering code | Size              | NHSSC code | PIP code | Cartor |
|-----------------|---------------|-------------------|------------|----------|--------|
| ACTICOAT Flex 3 |               |                   |            |          |        |
|                 | 66800396      | 5cm x 5cm         | ELY291     | 351-0781 | 5      |
|                 | 66800398      | 10cm x 10cm       | _          | 351-3256 | 5      |
|                 | 66800399      | 10cm x 10cm       | ELY292     | 351-0799 | 12     |
|                 | 66800409      | 10cm x 20cm       | ELY293     | 351-0807 | 12     |
|                 | 66800419      | 20cm x 40cm       | ELY295     | 351-0815 | 6      |
|                 | 66800432      | 40cm x 40cm       | ELY296     | _        | 6      |
|                 | 66800435      | 10cm x 120cm      | ELY294     | _        | 6      |
| ACTICOAT Flex 7 |               |                   |            |          |        |
|                 | 66800395      | 5cm x 5cm         | ELY297     | 351-0823 |        |
|                 | 66800397      | 10cm x 12.5cm     | ELY298     | 351-0831 |        |
|                 | 66800420      | 15cm x 15cm       | ELY299     | 351-0849 |        |
|                 | 66800400      | 20cm x 40cm       | ELY300     | _        |        |
|                 | 66800401      | 40cm x 40cm       | ELY340     | _        |        |
|                 | 66800545      | 2.5cm x 60cm      | ELY370     | 364-7773 |        |
| ACTICOAT        |               |                   |            |          |        |
|                 | 66000808      | 5cm x 5cm         | ELY141     | 301-3224 | 5      |
|                 | 66000789      | 10cm x 10cm       | _          | 294-3942 | 5      |
|                 | 66000791      | 10cm x 10cm       | ELY071     | 295-5782 | 12     |
|                 | 66000792      | 10cm x 20cm       | ELY072     | 292-5774 | 12     |
|                 | 66000793      | 20cm x 40cm       | ELY073     | 301-3232 | 6      |
|                 | 66000794      | 40cm x 40cm       | ELY074     | _        | 6      |
|                 | 66000795      | 10cm x 120cm roll | ELY075     | _        | 6      |
| ACTICOAT 7      |               |                   |            |          |        |
|                 | 66000809      | 5cm x 5cm         | ELY143     | 301-3216 | 5      |
|                 | 66000796      | 10cm x 12.5cm     | ELY076     | 285-3372 | 5      |
|                 | 66000797      | 15cm x 15cm       | ELY077     | 285-3380 | 5      |

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